

**JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN  
COMPETITION**

**Requisition Number PR8690259 - 50MB internet Service DTSP0 (50M).**

***OVERSEAS CONTRACTING ACTIVITIES***

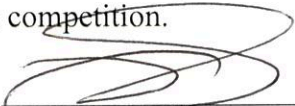
1. I recommend that Embassy Djibouti use other than full and open competition for the acquisition of Installation and new subscription of 50 MB Internet Service at Djibouti DTSP0. The estimated cost is \$240,791
2. Nature and/or description of the action being approved.
  - a. Installation and 50MB internet Service at Djibouti DTSP0
3. A description of the supplies or services required to meet the agency's needs.
  - a. Installation and 50MB internet Service DTSP0 for US Embassy Djibouti from September 01, 2020 until October 31, 2021.
4. An identification of the statutory authority permitting other than full and open competition.
  - a. 41 USC 253(c)(1), FAR 6.302-1, Only one responsible source and no other supplies or services will satisfy agency requirements.
5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited (for sole source acquisitions; also required for unusual and compelling urgency where more than one offer will not be solicited).
  - a. Djibouti Telecom is the sole source for internet and telephone line in Djibouti.
6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable. The description should include whether a FedBizOpps notice was or will be publicized, as required by FAR 5.2, and if not, which exception under FAR 5.202 applies (e.g., blanket waiver provided in DOSAR 605.202-70).
  - a. This will be posted on the Embassy website for 5 days even though this is a Djiboutian Government Owned company and there are no other potential bidders.
7. A determination by the Contracting Officer (CO) that the anticipated cost to the Government will be fair and reasonable.

- a. Contracting Officer determined that the anticipated cost to the Government would be fair and reasonable. Even if we pursued a satellite provider for our services no provider will be able to provide the services for the funds available. The average rate per Mbps ranges from \$11,000.00 to \$12,000.00 with the much slower service. Djibouti Telecom's rate per Mbps \$2,715.25 with a much faster service.
8. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted.
  - a. No market research possible because there is only one source.
9. Any other facts supporting the use of other than full and open competition.
  - a. None.
10. A listing of sources, if any, that expressed, in writing, an interest in the acquisition.
  - a. None.
11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.
  - a. If another company is allowed by the government to provide these service we will consider them.

## CERTIFICATIONS

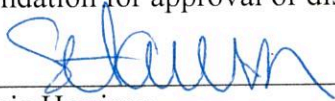
I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

8.6.20  
Date

  
Name JOSHUA SCHWARTZ  
Title A/MD  
Requirements Office

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

08/06/2020  
Date

  
Stephanie Harrison  
Contracting Officer